

# USP US PHARMACIA

## Wojciech Napiorkowski



**Wojciech Napiorkowski** was the Founder and Chairman of the Board of US PHARMACIA (USP), a company he started with his partner after the fall of communism in Poland in 1990. Taking advantage of the fact that there were few over-the-counter pharmaceutical (OTC) products available on the Polish market, USP began to outsource, package, distribute and market OTC products in Poland under the Company's branded names and launched its first product, APAP. APAP became a remarkable success story in Poland and is now, not only the market leader in the painkiller and fever reducer category, but also, the most trusted name among pharmaceuticals in Poland. Over twenty years later, USP is the leader and number one in the OTC pharmaceutical sector in Poland. It is now engaged in the production, distribution and sale of over 100 OTC products and Rx drugs. USP also exports pharmaceuticals to markets in Central and Eastern Europe (Ukraine, Bulgaria, Lithuania). It has over 700 employees and has offices in Poland, Lithuania, Ukraine, Bulgaria and the USA. In Wroclaw, Poland, USP has its production facility which provides an average of more than 140 million individual packages per year. <http://www.usp.pl/>